

## IBT to Enter American Markets Soon

Wins awards like Best IT Support Company in UAE and Systems Integrator of the Year.

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Started as a two people organization way back in 2008, today, Intelligent Business Technologies LLC., better known as IBT, has become a strong systems integrator with 80 strong people to cater to the entire Middle East market. The strength of IBT is to work with its clients through a combination of deep-level business and technical expertise, and a mature, highly capable delivery and services infrastructure.

The company has two Business Divisions in IBT i.e. Enterprise IT Solutions, which covers End to End IT Solutions like Networking, IP PBX, Unified Communications, Data Center Solutions & Disaster Recovery and Professional Services, which covers Professional Services like Cloud Computing, Virtualization, Business Process Outsourcing and SLA.

IBT understands that cloud computing and virtualization is going to change the IT market dramatically and services will be the core of enterprise IT business. Therefore the company has set up a 24x7 x 365-call center in Dubai to support the customers. Complementing to this, IBT has set up a delivery center for Outsourcing and Cloud Computing back in Mumbai, India and Data Center in UK where the customers' Infrastructure is hosted on Cloud.

Jai Mulani, CEO, IBT, said "We have solid strategies to be stronger in BPO, Virtualization and Cloud Computing. We have already captured few higher enterprises to work with us and approaching more strongly in the market and showing customers the benefits to work with IBT and trying capture maximum market share for BPO, Virtualization and Cloud Computing."

IBT's efforts have been well recognized by the industry as in last two years it has been conferred with awards like Best IT Support Company in UAE and Systems Integrator of the Year.

This does not end the pursuit of Jai as the young and dynamic leader sets his eyes on KSA and American Market for next two years. He concludes, "We are working on strong strategies to ensure to reach on targets as planned."